



## "Think Deeply. Act Justly. Live Wholeheartedly."

That's the title of the 2016 edition of the Calvin College book with their "Knights" T-shirt inside. We can all hope to live by this creed. It's a surprise gift package for their prospective students. They've ordered this package with their message on it for six years. 3,900 pieces this year. It can be mailed like a thick postcard. The back of the book has instructions for applying, with dates and contact information. It's a complete package for a warm welcome and a "Thanks for considering Calvin!". They get a high yield with this fun, surprising and creative "book".

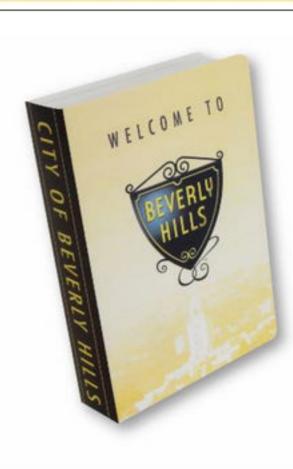
"Kindness is the language which the deaf can hear and the blind can see."

Mark Twain

## Book Wear!

October 2016 Newsletter





## Everybody needs to say "Welcome!"

For Beverly Hills it isn't just to those millionaire hillbillies from Tennessee. This little book is a "Welcome" to new residents and employees of the city. Plain and simple. That's about all it says, and it does so emphatically with a printed T-shirt inside with their logo on it. They've been giving out this fun and unique welcome since 2009.

## Here's another "Welcome"

and this one also encourages "Think Outside the Box, Lead into the Future." This is a pre-K through 12 school that promotes creativity and innovation. What better marketing than to use a unique and fun "book" to tell their story with a surprise shirt inside? It gets attention and delivers the message with impact and style!

